



**Certified Coating Specialists Inc.**

*Professionalism in painting, safety, environmental stewardship – realizable value.*

[www.ccscoatings.ca](http://www.ccscoatings.ca)

## **BYRAN PLACE**

**Office Phone: 604 320-7889**

**Cell Phone: 604 202-3210**

**E-Mail: [bplace@ccscoatings.ca](mailto:bplace@ccscoatings.ca)**

### **ROLE AT CCS**

Mr. Place came onto CCS's radar initially as a BFL Bond account manager. Mr. Harper, the CEO of CCS and Mr. Place spent many hours discussing business, business strategy and business development. Mr. Place was always being asked by Mr. Harper for access to larger and larger sums of bond ability and the relationship grew to the point that when Byran said he thought he had an avenue he could try, the bonding was always there.

When the directors of CCS decided to retain a full time President for the company Mr. Harper approached Byran for his advice and recommendations. Mr. Harper was secretly hoping that the position would entice Byran into the smaller sector construction industry. In about their third discussion regarding the Presidency, Mr. Place made Mr. Harper aware that he was interested in interviewing for the position himself. At that moment all other recruiting efforts were suspended. Mr. Byran Place had an already established a proven track record as a winner with CCS, and everyone welcomed him aboard from day one. Byran cares. He cares about the business, the people employed within her, the customers and the suppliers. Byran just cares; and that is what is making him a very successful over achiever.



### **EDUCATION/CERTIFICATIONS**

SSPC C1 Certification

University of Toronto (and Surety Association of Canada) – Associate of Canadian Surety Bonding

University of Calgary Bachelor of Commerce (Academic All Canadian)

University of Calgary Bachelor of Science

### **PERSONAL STRENGTHS/SKILLS**

Excellent understanding a practical knowledge of business finance and administration

An in depth understanding and thorough understanding of insurance and bonding.

An excellent ability to think both lineally and holistically.

Loyalty to a vision and sound leadership in pursuit of the vision

Above average leadership skills

General knowledge of surface preparation and application of industrial coatings.



**Certified Coating Specialists Inc.**

*Professionalism in painting, safety, environmental stewardship – realizable value.*

[www.ccscoatings.ca](http://www.ccscoatings.ca)

---

## **WORK HISTORY**

### **BFL Canada Insurance Services Inc.**

September 2004 – October 2007

Position – Account Executive

- Played major role in the introduction and acceptance of Condo Deposit Insurance in British Columbia.
- Handled a vast majority of products and roles for various construction development and construction companies throughout British Columbia including Financial, Surety, Insurance and Risk Management.
- Development of a Portfolio of over 50 accounts valued at over \$500,000.00 per annum.

### **St. Paul Guarantee**

June 2001 – September 2004

Position – Senior Underwriter

- Oversaw a portfolio of Western Canadian Construction companies for all Surety, Warranty, and Development products valued at over \$3,500,000.00 per annum.
- Financially analyzed the credit worthiness of all accounts within my territory on financial securitized products up to \$130,000,000.00 \$CAN value.