



British Columbia Ferry Services Inc.
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December 7, 2005

To Whom It May Concern:

**RE: K. P. C. Coatings Group
1840 Co-op Lane
Castlegar, BC V1N 4K4**

I first met Cliff Harper from K. P. C. Coatings in the spring of this year when we were tendering a painting project for the Departure Bay terminal. The first thing that impressed me was the communication. Cliff left nothing for granted. Every time we had a conversation, Cliff followed up with a memo within 24 hours, stating exactly what we had talked about. When the tenders came in beyond our budget, K. P. C. worked with us to find a more efficient way to get the same job done.

As soon as K. P. C. was on the job they continued to impress me with their safety program; knowledge of the environmental concerns; relationship with our paint supplier; and ability to manage their schedule with the tides and our sailings. K. P. C.'s Leadership, tradesman and quality of work are second to none.

It is without hesitation that I recommend K. P. C. Coatings.

If you would like to speak to me about K. P. C., please feel free to call.

Sincerely,

Gordon Wiebe
Acting Regional Manager